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Report Highlights:

This report provides an overview of production, consumption and trade trends in the Dutch dairy sector

Includes PSD changes: Yes
Includes Trade Matrix: Yes
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Executive Summary

Production

Dutch milk production dropped slightly to about 10.5 million metric tons (mmt). The number of dairy farms are decreasing as the farms consolidate and become larger in size. Cheese production is up, driven by an increase in export demand, and butter production has seen a corresponding decrease of about 7 percent. The production of non-fat milk powder increased 38 percent while whole milk powder decreased about 8 percent.

Consumption

Milk and milk products consumption remained stable.

Trade

Dutch dairy exports decreased because of decreased demand in Russia, Asia and South America and concerns over the dioxin crisis. Cheese exports dropped in 1999 but picked up during the first two months of 2000. Dutch butter exports decreased 7.5 percent in 1999 but exports of non-fat and whole milk powder increased 3.3 percent, supported by the high world demand for milk protein.

Policy

In line with "Agenda 2000", the European Commission decreased export subsidies for non-fat and whole milk powder. Concerns over animal health risks in the Netherlands led to an increase in the maximum liability for the dairy sector to Dfl. 500 million (US\$ 205 million) and an increase in the levy of farm milk.

Dutch farmers asked Bayer to pay for damages caused by the "slijter" disease, which is suspected to be caused by Bayer's vaccine against IBR. Dutch restrictions on nitrate emissions may affect the way farmers feed their cattle.

Marketing

The two largest dairy processors want to focus their marketing on their fresh and functional products. The image of the quality of Dutch dairy products is being reinforced by a regulation to provide quality guarantees for milk and a system to ensure the quality of all aspects of animal feed.

Conversion rates **1998**: US\$ 1.00 = Dfl. 2.0781 **1999**: US\$ 1.00 = Dfl. 2.0680 **2000**: US\$ 1.00 = Dfl. 2.2910

Production

Milk

Dutch milk production dropped slightly to about 10.5 million metric tons (mmt). The number of dairy farms are decreasing as the farms consolidate and become larger in size. According to VEEPRO (The Information Center for Dutch Dairy Cattle), the current number of farms with dairy cattle is 31,700 but this should eventually drop to less than 20,000.

Cheese production is up, driven by an increase in export demand, and butter production has seen a corresponding decrease of about 7 percent. The production of non-fat milk powder increased 38 percent while whole milk powder decreased about 8 percent. Dutch milk production, nearly 11 million MT in 1999, is in an increasing rate shifted to the larger farms. During the 99/00 season the growth of the number of farms with a production between 400 and 500 MT stopped. Only the number of farms with a production above 500 MT showed an increase. The production of consumption milk and milk products was 1.62 million MT in 1999.

Cheese

During the second half of 1999, Dutch cheese production recovered from earlier decreases and ended the year at 641,000 MT, slightly higher than 1998. In the first two months of 2000, cheese production increased 11 percent compared to the same period in 1999, mainly in response to increased export demand.

Butter

Partly in response to 1999 increased cheese production, butter production declined by 7 percent. In January and February 2000, butter declined 11 percent compared to the same period in 1999.

Milk powder

Production of non-fat and whole milk powder in 1999 was 84,000 MT (up 38%) and 105,000 MT (down 8%), respectively. Production in January and February 2000 declined 8 percent from the first two months of 1999 because of production increase of cheese.

Consumption

The consumption of milk and milk products in The Netherlands remained stable. The per capita consumption of cheese and butter remained at 14.2 kg. and 3.4 kg., respectively.

Trade

Both of the largest dairy producers in The Netherlands, Coberco and Campina Melkunie, described 1999 as a difficult and disappointing year. Sales of Coberco rose slightly to Dfl. 8.87 billion (US\$ 4.29 billion), a raise of 2.8 percent solely because of take overs, and Campina Melkunie's sales dropped 5.5 percent to Dfl. 7.28 billion (US\$ 3.52 billion). Exports were affected by lower demand in Russia, Asia and South America and by concerns over the dioxin crisis (total negative result of circa Dfl. 70 million, US\$ 34 million, for Coberco and Campina Melkunie). Total Dutch exports decreased to Dfl. 6.9 billion (US\$ 3.3 billion) in 1999 from 7.6 billion (US\$ 3.7 billion) in 1998.

Prices of butter, non-fat milk powder and cheese dropped below the EU intervention level. Only a limited amount of butter and non-fat milk powder was taken out of the market because the EU and world markets recovered during mid-1999. Since then, prices of butter, cheese and milk powder have increased considerably although butter prices stabilized near the end of 1999.

Cheese

Dutch cheese exports declined 13 percent during January to April 1999 but export volumes picked up during the second half of 1999, especially for Germany and France. Total 1999 exports declined 2.3 percent compared to 1998. January 2000 exports are reportedly up 6 percent over last year, with increases to Russia, Egypt, Italy, Japan, the United States, and Mexico. Current prices in Belgium and Germany are higher than last year are not expected to decline soon. Cheese imports decreased slightly to 79,000 MT (81,000 MT in 1998).

Butter

The butter price declined from Dfl 7.20 at the beginning of 1999 to Dfl. 6.55 in February 2000, in response to lower Dutch exports. Exports to destinations outside the EU declined 24 percent. Exports calculated as butter equivalents remained the same because of a higher butter fat level (8%). During 1999, 330 MT of Dutch butter were removed from the market by intervention, but this was only a small amount of the total EU amount of 54,000 MT. The supportive measure of the EU of private storage was extensively used by The Netherlands. During 1999, another 66,000 MT (compared to an EU total of 187,000 MT) was stored according the EU regulation allowing subsidized private storage. The official Dutch price of butter was increased to Dfl 6.70 per kg by the end of April 2000, no further price increases are currently expected.

Milk powder

A total of 100,000 MT of non-fat milk powder was taken out of the market by intervention between March and September 1999. During the second half of 1999, world demand and prices for whole and non-fat milk powder rose from Dfl 5.52 and Dfl 4.43 per kg., respectively, to Dfl 5.85 and Dfl 4.83 per kg. Total Dutch exports of non-fat and whole milk powder increased 3.3 percent in 1999 to reach 258,583 MT. Imports increased 23 percent to 352,429 MT. The market for milk powder remains firm. Exports of non-fat milk powder in January 2000 tripled compared to January 1999, with the prime destinations being Mexico, Japan, Cuba and the Philippines. Despite cuts in the export subsidy for milk powders, prices continue to increase with prices currently at Dfl. 5.95 and Dfl 5.02 per kg for whole and non fat milk powder, respectively. The higher prices are supported by the high world demand for milk protein and the relatively high US dollar exchange rate.

Policy

In line with "Agenda 2000", the European Commission decreased export subsidies for non-fat and whole milk powder. Further reforms on the EU dairy sector will be postponed to July 2005 but limiting total agricultural expenditures to EURO 40.5 billion (US\$ 36.5 billion) should constrain voluntary expenditures in the dairy sector. On May 4, 2000, the EU decreased the export subsidy 5.4 percent to EURO 61.5 (US\$ 55.4) per 100 kg. for non-fat milk powder and 8.6 percent to EURO 85 (US\$ 76.6) per 100 kg. for whole milk powder

Concerns over animal health risks in the Netherlands led to an increase in the maximum liability for the dairy sector to Dfl. 500 million (US\$ 205 million) and an increase in the levy of farm milk from Dfl 0.23 to 0.30 per 100 kg at the beginning of 2000.

Dutch farmers asked Bayer to pay for damages caused by the “slijter” disease, which is suspected to be caused by Bayer’s vaccine against IBR. More than 1,100 farmers will submit claims to Bayer. The ID-DLO (Dutch Agricultural Research Institute) is expected to present their findings on the relationship between the “slijter” disease and Bayer’s vaccine by the end of summer 2000.

Dutch restrictions on nitrate emissions may affect the way farmers feed their cattle. The LTO (The Dutch Farm Organization) expects that 60 to 80 percent of Dutch dairy farmers will stop feeding their cattle out in the pasture. All parties involved view this development as undesirable and unintentional side effect of the regulations.

Marketing

The two largest dairy processors (Coberco and Campina Melkunie) want to focus their marketing on their fresh and functional products.

Dutch dairy processors are becoming more international as further concentration of the sector in the Netherlands is limited by the NMa (The Netherlands Competition Authority) and perhaps more restrictions of EU export restitutions and quotas in the next WTO round. The processors also see opportunities with the upcoming EU enlargement.

The image of the quality of Dutch dairy products is being reinforced by a regulation to provide quality guarantees for milk and a system to ensure the quality of all aspects of animal feed. Beginning in 2000, the “Keten Kwaliteit Melk” (Chain Quality Milk) regulation was implemented to guarantee certain quality factors for milk. Another system to guarantee the safety of animal feed is being introduced in 2000, focusing on the combination of HACCP regulations and the Dutch GMP (Good Manufacturing Practice) registration system. The Dutch want to assure their markets that their food products are among the safest in the world and feel that part of the solution is to institute early warning and early intervention protocols in the entire feed chain. The Dutch are also strong supporters of an European Food Safety Organization with central authority, comparable to the U.S. FDA.

PSD Tables

| | | | | | | |
|-----------------------------|----------------|----------------|--------------------|----------------|-----------------|----------------|
| PSD Table | | | | | | |
| Country | Netherlands | | | | | |
| Commodity | Dairy, Butter | | | | (1000 MT) | |
| | Revised | 1998 | Preliminary | 1999 | Forecast | 2000 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/1998 | | 01/1999 | | 01/2000 |
| Beginning Stocks | 35 | 35 | 54 | 64 | 61 | 83 |
| Production | 149 | 149 | 141 | 140 | 135 | 135 |
| Intra EC Imports | 45 | 48 | 43 | 41 | 40 | 40 |
| Other Imports | 7 | 13 | 7 | 11 | 7 | 10 |
| TOTAL Imports | 52 | 61 | 50 | 52 | 47 | 50 |
| TOTAL SUPPLY | 236 | 245 | 245 | 256 | 243 | 268 |
| Intra EC Exports | 95 | 95 | 96 | 94 | 95 | 95 |
| Other Exports | 36 | 35 | 37 | 27 | 34 | 30 |
| TOTAL Exports | 131 | 130 | 133 | 121 | 129 | 125 |
| Domestic Consumption | 51 | 51 | 51 | 52 | 49 | 53 |
| TOTAL Use | 182 | 181 | 184 | 173 | 178 | 178 |
| Ending Stocks | 54 | 64 | 61 | 83 | 65 | 90 |
| TOTAL DISTRIBUTION | 236 | 245 | 245 | 256 | 243 | 268 |
| Calendar Yr. Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Yr. Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | |
|-----------------------------|----------------|----------------|--------------------|----------------|-----------------|----------------|
| PSD Table | | | | | | |
| Country | Netherlands | | | | | |
| Commodity | Dairy, Cheese | | | | (1000 MT) | |
| | Revised | 1998 | Preliminary | 1999 | Forecast | 2000 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/1998 | | 01/1999 | | 01/2000 |
| Beginning Stocks | 119 | 150 | 142 | 126 | 157 | 122 |
| Production | 638 | 638 | 630 | 641 | 625 | 645 |
| Intra EC Imports | 79 | 66 | 75 | 52 | 70 | 55 |
| Other Imports | 24 | 15 | 20 | 27 | 21 | 35 |
| TOTAL Imports | 103 | 81 | 95 | 79 | 91 | 90 |
| TOTAL SUPPLY | 860 | 869 | 867 | 846 | 873 | 857 |
| Intra EC Exports | 408 | 409 | 404 | 400 | 402 | 420 |
| Other Exports | 72 | 67 | 70 | 55 | 68 | 75 |
| TOTAL Exports | 480 | 476 | 474 | 455 | 470 | 495 |
| Human Dom. Consumption | 232 | 261 | 230 | 263 | 231 | 265 |
| Other Use, Losses | 6 | 6 | 6 | 6 | 6 | 6 |
| Total Dom. Consumption | 238 | 267 | 236 | 269 | 237 | 271 |
| TOTAL Use | 718 | 743 | 710 | 724 | 707 | 766 |
| Ending Stocks | 142 | 126 | 157 | 122 | 166 | 91 |
| TOTAL DISTRIBUTION | 860 | 869 | 867 | 846 | 873 | 857 |
| Calendar Yr. Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Yr. Exp. to U.S. | 12 | 12 | 10 | 13 | 11 | 13 |

| | | | | | | |
|-----------------------------|-------------------------|----------------|--------------------|----------------|-----------------|----------------|
| PSD Table | | | | | | |
| Country | Netherlands | | | | | |
| Commodity | Dairy, Milk, Nonfat Dry | | | | (1000 MT) | |
| | Revised | 1998 | Preliminary | 1999 | Forecast | 2000 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/1998 | | 01/1999 | | 01/2000 |
| Beginning Stocks | 0 | 0 | 0 | 22 | 0 | 72 |
| Production | 61 | 61 | 64 | 84 | 65 | 65 |
| Intra EC Imports | 134 | 149 | 132 | 201 | 130 | 145 |
| Other Imports | 42 | 42 | 40 | 54 | 39 | 40 |
| TOTAL Imports | 176 | 191 | 172 | 255 | 169 | 185 |
| TOTAL SUPPLY | 237 | 252 | 236 | 361 | 234 | 322 |
| Intra EC Exports | 31 | 31 | 31 | 29 | 31 | 35 |
| Other Exports | 29 | 29 | 28 | 40 | 29 | 85 |
| TOTAL Exports | 60 | 60 | 59 | 69 | 60 | 120 |
| Human Dom. Consumption | 15 | 15 | 15 | 15 | 15 | 15 |
| Other Use, Losses | 162 | 155 | 162 | 205 | 159 | 175 |
| Total Dom. Consumption | 177 | 170 | 177 | 220 | 174 | 190 |
| TOTAL Use | 237 | 230 | 236 | 289 | 234 | 310 |
| Ending Stocks | 0 | 22 | 0 | 72 | 0 | 12 |
| TOTAL DISTRIBUTION | 237 | 252 | 236 | 361 | 234 | 322 |
| Calendar Yr. Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Yr. Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | |
|-----------------------------|------------------------------|----------------|--------------------|----------------|-----------------|----------------|
| PSD Table | | | | | | |
| Country | Netherlands | | | | | |
| Commodity | Dairy, Dry Whole Milk Powder | | | | (1000 MT) | |
| | Revised | 1998 | Preliminary | 1999 | Forecast | 2000 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/1998 | | 01/1999 | | 01/2000 |
| Beginning Stocks | 0 | 0 | 0 | 10 | 0 | 6 |
| Production | 114 | 114 | 113 | 105 | 111 | 100 |
| Intra EC Imports | 82 | 93 | 86 | 93 | 79 | 98 |
| Other Imports | 5 | 5 | 3 | 5 | 4 | 6 |
| TOTAL Imports | 87 | 98 | 89 | 98 | 83 | 104 |
| TOTAL SUPPLY | 201 | 212 | 202 | 213 | 194 | 210 |
| Intra EC Exports | 18 | 18 | 16 | 19 | 15 | 22 |
| Other Exports | 171 | 172 | 169 | 171 | 166 | 175 |
| TOTAL Exports | 189 | 190 | 185 | 190 | 181 | 197 |
| Human Dom. Consumption | 12 | 12 | 17 | 17 | 13 | 13 |
| Other Use, Losses | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Dom. Consumption | 12 | 12 | 17 | 17 | 13 | 13 |
| TOTAL Use | 201 | 202 | 202 | 207 | 194 | 210 |
| Ending Stocks | 0 | 10 | 0 | 6 | 0 | 0 |
| TOTAL DISTRIBUTION | 201 | 212 | 202 | 213 | 194 | 210 |
| Calendar Yr. Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Yr. Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | |
|-----------------------------|--------------------|----------------|--------------------|----------------|-----------------|----------------|
| PSD Table | | | | | | |
| Country | Netherlands | | | | | |
| Commodity | Dairy, Milk, Fluid | | | | (1000 HEAD) | (1000 MT) |
| | Revised | 1998 | Preliminary | 1999 | Forecast | 2000 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 01/1998 | | 01/1999 | | 01/2000 |
| Cows In Milk | 1,600 | 1,600 | 1,600 | 1,600 | 1,550 | 1,550 |
| Cows Milk Production | 11,000 | 11,000 | 11,000 | 10,670 | 10,500 | 10,500 |
| Other Milk Production | 10 | 10 | 10 | 10 | 10 | 10 |
| TOTAL Production | 11,010 | 11,010 | 11,010 | 10,680 | 10,510 | 10,510 |
| Intra EC Imports | 874 | 1,069 | 867 | 1,171 | 860 | 1,400 |
| Other Imports | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL Imports | 874 | 1,069 | 867 | 1,171 | 860 | 1,400 |
| TOTAL SUPPLY | 11,884 | 12,079 | 11,877 | 11,851 | 11,370 | 11,910 |
| Intra EC Exports | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Exports | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL Exports | 0 | 0 | 0 | 0 | 0 | 0 |
| Fluid Use Dom. Consum. | 1,645 | 1,659 | 1,650 | 1,624 | 1,600 | 1,600 |
| Factory Use Consum. | 9,860 | 10,059 | 9,900 | 9,900 | 9,460 | 10,000 |
| Feed Use Dom. Consum. | 379 | 361 | 327 | 327 | 310 | 310 |
| TOTAL Dom. Consumption | 11,884 | 12,079 | 11,877 | 11,851 | 11,370 | 11,910 |
| TOTAL DISTRIBUTION | 11,884 | 12,079 | 11,877 | 11,851 | 11,370 | 11,910 |
| Calendar Yr. Imp. from U.S. | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendar Yr. Exp. to U.S. | 0 | 0 | 0 | 0 | 0 | 0 |

Trade Matrices

| Import Trade Matrix | | | |
|----------------------------|----------------------|--------------|---------------|
| Country | Netherlands | | |
| Commodity | Dairy, Butter | | |
| Time period | CY | Units: | Metric Tons |
| Imports for: | 1998 | | 1999 |
| U.S. | | U.S. | 1 |
| Others | | Others | |
| E.U. | 47,548 | E.U. | 41,096 |
| -France | 652 | -France | 801 |
| -Belgium/Lux | 13,486 | -Belgium/Lux | - |
| -Germany | 4,785 | -Germany | 7,052 |
| -U.K. | 6,557 | -U.K. | 10,384 |
| -Ireland | 19,600 | -Ireland | 18,846 |
| New Zealand | 6,289 | New Zealand | 1,573 |
| Estonia | 1,433 | Estonia | 1,433 |
| Czech Rep. | 1,257 | Czech Rep. | 1,779 |
| Lithuania | 1,110 | Lithuania | 1,528 |
| Total for Others | 57,637 | | 47,409 |
| Others not Listed | 2,713 | | 4,984 |
| Grand Total | 60,350 | | 52,394 |

| Export Trade Matrix | | | |
|----------------------------|----------------------|--------------|----------------|
| Country | Netherlands | | |
| Commodity | Dairy, Butter | | |
| Time period | CY | Units: | Metric Tons |
| Exports for: | 1998 | | 1999 |
| U.S. | 1 | U.S. | 57 |
| Others | | Others | |
| E.U. | 95,130 | E.U. | 93,830 |
| -France | 22,342 | -France | 19,108 |
| -Belgium/Lux | 18,810 | -Belgium | 19,935 |
| -Germany | 47,067 | -Germany | 47,174 |
| Switzerland | 2,517 | Switzerland | 3,821 |
| Russia | 4,848 | Russia | 5,652 |
| Saudi Arabia | 2,517 | Saudi Arabia | 3,035 |
| Egypt | 4,490 | Egypt | 1,455 |
| Iran | 6,333 | Iran | 735 |
| Singapore | 2,197 | Singapore | 2,888 |
| Total for Others | 118,032 | | 111,416 |
| Others not Listed | 12,560 | | 9,298 |
| Grand Total | 130,593 | | 120,771 |

| Import Trade Matrix | | | |
|----------------------------|----------------------|--------------|----------------|
| Country | Netherlands | | |
| Commodity | Dairy, Cheese | | |
| Time period | CY | Units: | Metric Tons |
| Imports for: | 1998 | | 1999 |
| U.S. | 42 | U.S. | 308 |
| Others | | Others | |
| E.U. | 83,079 | E.U. | 73,149 |
| -France | 17,345 | -France | 20,453 |
| -Belgium/Lux | 20,896 | -Belgium/Lux | - |
| -Germany | 25,262 | -Germany | 34,073 |
| -U.K. | 8,360 | -U.K. | 8,034 |
| -Denmark | 6,005 | -Denmark | 5,967 |
| Switzerland | 969 | Switzerland | 4,249 |
| New Zealand | 8,379 | New Zealand | 9,580 |
| Lithuania | 2,148 | Lithuania | 1,438 |
| Australia | 7,532 | Australia | 12,078 |
| Total for Others | 102,107 | | 100,494 |
| Others not Listed | 4,705 | | 9,384 |
| Grand Total | 106,854 | | 110,186 |

Import figures of cheese are inclusive cottage cheese.

| Export Trade Matrix | | | |
|----------------------------|----------------------|----------|----------------|
| Country | Netherlands | | |
| Commodity | Dairy, Cheese | | |
| Time period | CY | Units: | Metric Tons |
| Exports for: | 1998 | | 1999 |
| U.S. | 11,842 | U.S. | 12,786 |
| Others | | Others | |
| E.U. | 411,366 | E.U. | 408,077 |
| -France | 47,725 | -France | 48,252 |
| -Belgium/Lux | 57,915 | -Belgium | 45,092 |
| -Germany | 208,146 | -Germany | 206,184 |
| -Italy | 20,928 | -Italy | 24,323 |
| -Spain | 23,846 | -Spain | 23,605 |
| -Greece | 21,229 | -Greece | 23,240 |
| Russia | 7,723 | Russia | 2,707 |
| Japan | 7,971 | Japan | 7,007 |
| Mexico | 4,310 | Mexico | 4,306 |
| Total for Others | 431,370 | | 422,097 |
| Others not Listed | 35,356 | | 32,690 |
| Grand Total | 478,568 | | 467,573 |

Export figures of cheese are inclusive cottage cheese.

| Import Trade Matrix | | | |
|----------------------------|--------------------------------|--------------|----------------|
| Country | Netherlands | | |
| Commodity | Dairy, Milk, Nonfat Dry | | |
| Time period | CY | Units: | Metric Tons |
| Imports for: | 1998 | | 1999 |
| U.S. | | U.S. | 0 |
| Others | | Others | |
| E.U. | 149,295 | E.U. | 201,239 |
| -France | 17,259 | -France | 19,103 |
| -Belgium/Lux | 11,160 | -Belgium/Lux | - |
| -Germany | 88,463 | -Germany | 101,606 |
| -Ireland | 12,343 | -Ireland | 37,528 |
| -U.K. | 13,026 | -U.K. | 27,199 |
| Poland | 12,077 | Poland | 18,156 |
| Estonia | 8,733 | Estonia | 6,379 |
| Lithuania | 9,658 | Lithuania | 6,160 |
| Czech Rep | 4,001 | Czech Rep | 6,005 |
| Total for Others | 183,764 | | 237,939 |
| Others not Listed | 7,320 | | 17,255 |
| Grand Total | 191,084 | | 255,194 |

| Export Trade Matrix | | | |
|----------------------------|--------------------------------|-----------|---------------|
| Country | Netherlands | | |
| Commodity | Dairy, Milk, Nonfat Dry | | |
| Time period | CY | Units: | Metric Tons |
| Exports for: | 1998 | | 1999 |
| U.S. | | U.S. | |
| Others | | Others | |
| E.U. | 30,624 | E.U. | 28,671 |
| -France | 6,900 | -France | 6,173 |
| -Belgium/Lux | 6,181 | -Belgium | 6,117 |
| -Germany | 9,103 | -Germany | 11,107 |
| -Spain | 3,354 | -Spain | 2,663 |
| India | 67 | India | 8,764 |
| Mexico | 2,250 | Mexico | 1,063 |
| Algeria | 7,040 | Algeria | 3,446 |
| Cuba | 1,480 | Cuba | 2,068 |
| Singapore | 801 | Singapore | 2,072 |
| Total for Others | 42,262 | | 46,084 |
| Others not Listed | 17,629 | | 22,189 |
| Grand Total | 59,891 | | 68,273 |

| Import Trade Matrix | | | |
|----------------------------|-------------------------------------|--------------|---------------|
| Country | Netherlands | | |
| Commodity | Dairy, Dry Whole Milk Powder | | |
| Time period | CY | Units: | Metric Tons |
| Imports for: | 1998 | | 1999 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| E.U. | 92,857 | E.U. | 92,552 |
| -France | 21,530 | -France | 13,938 |
| -Belgium/Lux | 11,542 | -Belgium/Lux | - |
| -Germany | 40,929 | -Germany | 40,943 |
| -U.K. | 11,150 | -U.K. | 22,855 |
| -Ireland | 6,004 | -Ireland | 11,092 |
| Poland | 664 | Poland | 254 |
| Czech Rep. | 1,531 | Czech Rep. | 1,237 |
| Estonia | 824 | Estonia | 994 |
| Lithuania | 321 | Lithuania | 137 |
| Total for Others | 96,197 | | 95,174 |
| Others not Listed | 1,453 | | 2,061 |
| Grand Total | 97,650 | | 97,235 |

| Export Trade Matrix | | | |
|----------------------------|-------------------------------------|-----------------|----------------|
| Country | Netherlands | | |
| Commodity | Dairy, Dry Whole Milk Powder | | |
| Time period | CY | Units: | Metric Tons |
| Exports for: | 1998 | | 1999 |
| U.S. | | U.S. | 4 |
| Others | | Others | |
| E.U. | 18,372 | E.U. | 19,233 |
| -Belgium/Lux | 4,127 | -Belgium | 3,687 |
| -Germany | 9,670 | -Germany | 9,606 |
| Ivory Coast | 4,268 | Ivory Coast | 6,295 |
| Saudi Arabia | 26,797 | Saudi Arabia | 27,182 |
| United Arab Em. | 14,401 | United Arab Em. | 14,216 |
| Singapore | 2,546 | Singapore | 4,079 |
| Dominican Rep. | 5,374 | Dominican Rep. | 7,213 |
| Oman | 5,489 | Oman | 6,904 |
| Algeria | 19,411 | Algeria | 3,913 |
| Total for Others | 96,658 | | 89,035 |
| Others not Listed | 93,381 | | 101,271 |
| Grand Total | 190,039 | | 190,310 |